

## **B. Martin (Marty) Weber, CEBS, CLU, REBC, RHU - Bio**

Marty was born and raised in Pittsburgh, Pennsylvania. After graduating High school in 1967 Marty enlisted in the United States Air Force. He spent five years at Plattsburgh Air Force Base working as a jet engine mechanic on B-52's. There he met his wife Patricia who was then a student at The State University of New York (SUNY Plattsburgh). In March 1974 Marty was assigned to Incirlik CDI, Adana, Turkey where he, Pat and son Chris lived until March 1976 when they were reassigned to Langley Air Force Base in Hampton, Virginia and discharged in December 1976. During this time Marty earned a B.S. in Business Administration.

His company, Weber, Pile & Associates, was one of the largest and most respected employee benefits consulting / brokerage firms in Virginia with over 500 Hampton Roads businesses as clients. Weber, Pile & Associates was purchased June 1, 2007 by TowneBank as the Peninsula division of TFA Benefits.

An added dimension of Marty's broad competency is his impressive career and accomplishments in the employee benefits industry. From 1977 to 1980 he was the top group health and life producer for Blue Cross Blue Shield of Virginia. Wanting to represent the business client as a broker / consultant rather than one insurance company he started Weber & Associates in 1980, which became Weber, Pile & Associates in 2003. Weber, Pile & Associates has been for many years one of the top Employee Benefits Brokerage / Consulting agencies in the state of Virginia and have enjoyed considerable growth and client retention. He has served on the Broker Councils for the top regional health insurance carriers, Anthem, Optima, CIGNA and UnitedHealthcare.

Marty has served and currently serves in leadership roles on various civic and community groups. He has been in the Oyster Point Rotary and Williamsburg Rotary for over 20 years and was named "Rotarian of the Year" for 2001-02. Marty was selected by Rotary district 7600 (Eastern Virginia – 57 clubs) to lead the Group Study Exchange to Turkey for the month of May 2002 with four team members. Marty is now with the old and prestigious Williamsburg Rotary.

Marty has a Bachelor's Degree in Business Administration. Professional Designations include: CEBS (Certified Employee Benefits Consultant) from Wharton School of Business, CLU (Chartered Life Underwriter), RHU (Registered Health Underwriter), and REBC (Registered Employee Benefits Consultant.) Marty's avocations include Classic Cars, Exotic Cars and Backgammon.

Marty's wife Patricia is a Corporate Sales and Customer Service Trainer, Author, Speaker and Business Coach. They have a son, Christopher, a graduate of UNC Wilmington. Chris and 3 partners started their own company, "Casaba, LLC", a computer security company in 2002 located in Seattle, Washington. Chris has co-authored four books two of which are "Privacy Defended" and "Windows XP Professional Security".