



Michael F. Kuhns

President/CEO

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- Serves as the Virginia Peninsula Chamber of Commerce's President/CEO and is the VPCC's registered lobbyist. He is responsible for the management and operation of the 1000-member business development organization which serves a population base of 530,000, with over 13,000 business entities, 4 major military facilities, a NASA research facility, a Department of Energy laboratory, various National Park Service sites, and more.... Coordinates the development of public policy, fosters strategic alliances, and serves as liaison with regional military commands and installations. Facilitates the solution of business related community issues through collaboration, cooperation and communication by bringing solution-oriented resources together.
- Experienced as an organizational development consultant with Chambers of Commerce and other organizations regarding strategic planning, business and marketing plan development and implementation, mergers and consolidations, information management system development, fiscal administration, web site development and utilization, board governance and the deployment of electronic communication systems.
- Served as CEO of a large regional Chamber of Commerce and represented the business interests of the region surrounding the Idaho National Laboratory to the Idaho Congressional Delegation and senior officials of the U.S. Department of Energy, British Nuclear Fuels (BNFL), Bechtel Corporation, Argonne National Labs, and CH2MHill.
- Developed the organizational and operational framework for a partnership of a regional Chamber of Commerce, a regional Economic Development Council, a labor/management organization, a Commerce and Economic Development Foundation, a regional Internet portal organization and a for-profit subsidiary. Developed and implemented a fiscal recovery plan which increased organizational reserves from \$17,000 to \$1.2 million in 6 years and turned annual operating losses into income.
- Served as a CFO of a \$5.5 million regional impact organization and its five subsidiaries (for-profit, not-for-profit, and foundation) including a bank-owned community development corporation, a large Chamber of Commerce and a regional labor-management organization.
- Created a Chamber of Commerce business subsidiary to generate diverse income streams including a self-funded Worker's Compensation Trust, a Telcom Affinity Program, Group Health Insurance and initiated research into bulk purchasing of energy resources.
- Created nationally acclaimed small business development programs which received recognition from the National Association of Counties, Illinois Community College Board, Illinois Department of Commerce and Community Affairs; and in the U.S. House of Representatives Congressional Record.
- Former Senior Special Agent, ATF - Bureau of Alcohol, Tobacco, Firearms and Explosives. St. Louis Organized Crime Strike Force.
- Former Captain, United States Army, Explosive Ordnance Disposal (EOD) Commanding Officer.
- Boards and Associations
 - Member, Langley Civic Leaders Association, Hampton VA
 - Member, Board of Directors, America Red Cross – Hampton Roads Chapter, Hampton, VA
 - Member, Board of Directors, Technology Hampton Roads, Virginia Beach, VA
 - Member, Future Hampton Roads, Norfolk, VA
 - Member, Board of Directors, Peninsula Crime Line Inc., Newport News, VA